



**CSX Food Shippers**  
**Directory**



delivering. **CSX**  
Food Business Group

Food Business Group

**CSX**

500 Water Street  
Jacksonville, FL 32202  
[www.csx.com](http://www.csx.com)

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# Contacts

## Food Sales

609.409.2031

## Other CSX Numbers

CSX Transportation (Main Number)	904.359.3100
Customer Service	877.ShipCSX
Food Business Group	800.528.5222
Industrial Development	800.358.9242
LEADS (Load Design)	800.327.9715
Rail Emergencies	800.232.0144
ShipCSX Tech Support	877.ShipCSX
TRANSFLO® Distribution Services (Warehousing)	866.TRANSFLO

# Introduction

I'm pleased to introduce the Food Shippers Directory, a comprehensive listing of shippers who move food products via rail. These are shippers who can ship your product via rail today and ultimately help you lower your transportation costs. Also in this guide you'll find information on the services CSX provides, the rail equipment used and key contact information.

Rail is the most economical way to move freight today. It's more fuel-efficient than trucks and it can handle up to three times more weight than the average truck can. And with our partnerships with the nation's other railroads, we effectively serve the entire United States and parts of Canada and Mexico as well. So no matter where you source products from, you can benefit by moving your product with CSX.

And you don't even have to be rail served to enjoy the cost savings of rail. Working with our warehouse and other transportation partners, we can seamlessly integrate rail into your supply chain even if you don't have rail at your facility. In short, CSX can offer you a total transportation solution that minimizes costs in your supply chain and maximizes your profits.

At CSX, the largest railroad in the Eastern United States, we actively work with companies like yours to reduce their transportation costs. Already, hundreds of food receivers—including some of the nation's biggest names like Wal-Mart, Sysco, and Winn-Dixie—are saving money right now by using rail and moving product via CSX. You may even be one of them. Whether you are currently using rail and want to expand the products you receive or you're new to rail and are interested in using it for the first time, you can benefit from this directory.

If you don't see a particular shipper or have any questions, just call us at **800-528-5222** or visit our web site at [www.csx.com](http://www.csx.com). We'll be glad to talk with you about ways you can use rail and save money.

We hope you find this guide useful.

Donna Cerwonka



Director, Food and Consumer Products



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<b>Trinidad Benham</b> Staples, beans	<b>Waken Meat Company</b> Frozen, seafood	<b>Zirkle Fruit</b> Fruit, apples
<b>TRI Meat</b> Frozen, meat	<b>Wada Farms Potatoes</b> Vegetables, potatoes	
<b>Tri-State Seafoods</b> Frozen, seafood	<b>Walchli Potato</b> Vegetables, potatoes	
<b>Tropicana</b> Beverages, fruit juice	<b>Walters Produce</b> Vegetables, potatoes	
<b>Trout</b> Fruit, apples and pears	<b>Washington Fruit &amp; Produce</b> Fruit, apples	
<b>Truitt Brothers</b> Packaged & Canned Food	<b>Watts Brothers Frozen Foods</b> Frozen, vegetables	
<b>Turlock Fruit</b> Fruit, melons	<b>Wawona Frozen Foods</b> Frozen, vegetables	
<b>Twin City Foods</b> Frozen, fries	<b>Wayne Farms</b> Frozen, meat & poultry	
<b>Tyson Foods</b> Frozen, poultry	<b>Wells Orchards Packing</b> Fruit, pears	
<b>Ucon Produce</b> Vegetables, potatoes	<b>Weiser River Packing</b> Vegetables, onions	
<b>Underwood Fruit &amp; Produce</b> Fruit, apples and pears	<b>Welch Foods</b> Frozen, vegetables	
<b>Unilever/Best Foods</b> Packaged & Canned Food	<b>West Coast Vegetable</b> Vegetables, onions	
<b>Unisea</b> Frozen, seafood	<b>Western Pacific Produce</b> Frozen, vegetables	
<b>Valley Packers</b> Vegetables, onions	<b>Western Pioneer</b> Frozen, seafood	
<b>Value Frozen Foods</b> Frozen, vegetables	<b>Westside Produce</b> Fruit, melons	
<b>Venida</b> Fruit, citrus	<b>Wileman Brothers</b> Fruit, citrus	
<b>Vignolo Farms</b> Vegetables, potatoes	<b>Yardarm Knot Fisheries</b> Frozen, seafood	

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**Sage Marketing**  
Fruit, apples

**San Benito Foods**  
Packaged & Canned Food

**Scully Packing Company**  
Fruit, citrus & pears

**Seafreeze**  
Frozen, seafood

**Seneca Foods Corp.**  
Packaged & Canned Food

**Sequoia Orange**  
Fruit, citrus

**Shore Trading**  
Frozen, seafood

**Signature Fruit**  
Packaged & Canned Food

**Silver Creek Produce**  
Vegetables, potatoes

**Simmons Foods**  
Frozen, poultry

**Simplot**  
Vegetables, potatoes

**Simplot**  
Frozen, fries

**Simplot**  
Frozen, meat

**Skone Conners**  
Vegetables, potatoes

**Slade Gorton**  
Frozen, seafood

**Small Planet Foods**  
Packaged & Canned Food

**Smithfield Packing**  
Frozen, meat

**Smith Frozen Foods**  
Frozen, vegetables

**Snake River Plains**  
Vegetables, potatoes

**Snake River Produce**  
Vegetables, onions

**Snokist Growers**  
Packaged & Canned Food

**Snokist Growers**  
Fruit, apples and pears

**South Basin Packing**  
Vegetables, potatoes

**Southern Oregon Sales**  
Fruit, pears

**Stadelman Fruit**  
Fruit, pears

**Stahlbush Island Farms**  
Frozen, vegetable

**Standage Farms**  
Vegetables, onions

**Stanislaus Foods**  
Packaged & Canned Food

**Starboard**  
Frozen, seafood

**Star Kist Foods**  
Packaged & Canned Food

**Star of the West Milling**  
Staples, beans

**Stemilt Growers**  
Fruit, apples and pears

**Stokely USA**  
Frozen, vegetables

**Sun Coast Calamari**  
Frozen, seafood

**Sun-Glo of Idaho**  
Vegetables, potatoes

**Sunkist Growers**  
Fruit, citrus

**Sun Pacific**  
Fruit, citrus

**Sunspected**  
Vegetables, potatoes

**Suntreat Packing**  
Fruit, citrus

**Sun Valley**  
Vegetables, potatoes

**Supreme Alaska Seafoods**  
Frozen, seafood

**Sylvest Farms**  
Frozen, poultry

**Talbots**  
Frozen, seafood

**Tatoosh Seafoods**  
Frozen, seafood

**Taplett R F Fruit**  
Fruit, apples

**Taylor Produce**  
Vegetables, potatoes

**Tepee Potato**  
Vegetables, potatoes

**Thos. Iseri Produce**  
Vegetables, onions

**Tradex Foods**  
Frozen, seafood

**Tri-Cities Produce**  
Frozen, vegetables

**Trident Seafoods**  
Frozen, seafood

## CSX: Rail Solutions

CSX offers a number of different ways for you to integrate rail into your transportation mix, from Rail Direct services for customers who are rail served to Rail to Truck for those who aren't. But regardless of whether you are rail served or not, CSX will work with you to develop a customized solution that meets your transportation needs AND lowers your costs. Some of the solutions we have developed for customers include:

### Rail Direct

Freight is railed directly from the shipper to the receiver. This is the most economical means of integrating rail into the transportation mix but requires both the shipper and the receiver to be rail served.

### Rail to Truck

Freight is railed to a central warehouse where it is immediately cross-docked and placed on a truck for local delivery to the customer. As part of this service, CSX can locate and arrange for both the warehousing and trucking of the product. Customers can even use their own fleet of trucks for pick-up. This solution works best for customers who are not rail served but who can take railcar-size quantities at one time.

### Rail to Warehouse

Freight is railed directly to a nearby warehouse where it can be stored for pick-up or delivery to the customer. CSX can arrange for both the warehousing and the trucking. This solution is ideal for customers who cannot take a railcar-size load at one time and instead want to stagger delivery of the product from the warehouse.

### Load Sharing

Freight is consolidated onto a railcar at the shipper, railed to a central point, broken up and trucked to multiple final destinations. Customers can either pick the product up in their own trucks or trucking can be arranged to the final destination. This service is designed for customers who have several facilities ordering the same product but don't have a rail-served distribution center to serve them from.

### Forward Position

Freight is railed to a warehouse and forward positioned for later pick-up by the customer. This service is built around those customers who lack sufficient warehouse space but who want to have ready access to a constant supply of product that they can access.

## CSX: Enhanced Services

CSX provides customers a number of enhanced services. From expedited delivery of product to electronically tracking shipments over the Internet to our multi-modal solutions, our services are designed to help move food as effortlessly as possible. It's all part of our Ease of Doing Business Initiative, designed to make using rail easy and seamless. Some of the ways we do that include:

### Express Lane (Expedited service)

*Express Lane* offers expedited service from the West Coast and certain points on the East Coast for perishables and foodstuff, especially produce. This joint program between CSX and Union Pacific provides customers a guaranteed and safe alternative to the high cost of trucking.

### Food Warehouse Network (Warehousing)

*Food Warehouse Network* is a network of over 300 food-grade warehouses located near every major market in the Eastern United States. These warehouses offer cross-docking, storage, load consolidation, local pickup and delivery and more. These warehouses can be combined with CSX rail service to offer customers a seamless and integrated transportation solution. For a complete list of these warehouses, visit [www.transflo.net](http://www.transflo.net).

### Industrial Development (Site selection)

Our *Industrial Development* (ID) team works with customers to develop the right rail infrastructure. By working with contractors, builders and local governments, ID can help you from conception to start-up including site selection, location analysis and engineering design.

### LEADS (Load design)

Our *LEADS* team provides customers with expert help in proper load configurations. Working with you, they will design a loading pattern that meets your needs while maximizing the product shipped and minimizing the product damaged.

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**Ocean Beauty Seafood**  
Frozen, seafood

**Ocean Trawl**  
Frozen, seafood

**Oil-Dri**  
Other, household goods

**Oneonta Trading**  
Fruit, apples

**Ontario Produce**  
Vegetables, onions

**Oregon Potato**  
Vegetables, potatoes

**Oregon Trail Produce**  
Vegetables, onions

**P&I Produce**  
Vegetables, onions & potatoes

**Pacific Coast Producers**  
Packaged & Canned Food

**Pacific Coast Seafood**  
Frozen, seafood

**Pacific International Rice**  
Staples, rice

**Pacific Marketing Group**  
Frozen, seafood

**Pacific Potato Growers**  
Vegetables, potatoes

**Pacific Produce**  
Vegetables, potatoes

**Pacific Sales**  
Frozen, seafood

**Pacific Shrimp**  
Frozen, seafood

**Pappas & Co.**  
Vegetables, broccoli & onions

**Pappas & Co.**  
Fruit, melons

**Paradise Tomatoes**  
Packaged & Canned Food

**Partners Produce**  
Vegetables, onions

**Pasco Beverages**  
Beverages, fruit juice

**Patterson Frozen Foods**  
Frozen, vegetables

**Peck Meat Packing**  
Frozen, meat

**Perdue Farms**  
Frozen, poultry

**Perez Packing**  
Fruit, melons

**Pernod Ricard**  
Beverages, beer and wine

**Peter Pan Seafood**  
Frozen, seafood

**Peter Rabbit Farms**  
Vegetables, carrots

**Peterson Farms**  
Frozen, poultry

**Pilgrims Pride**  
Frozen, poultry

**Pleasant Valley Potato**  
Vegetables, potatoes

**Price Cold Storage**  
Fruit, apples

**Pride Packing**  
Fruit, apples and pears

**Procter & Gamble**  
Packaged & Canned Food

**Procter & Gamble**  
Other, household goods

**Produce Country Sales**  
Frozen, vegetables

**Producers Rice Mill**  
Staples, rice

**Progressive Farms**  
Vegetables, potatoes

**Quality Pack Specialty Food**  
Frozen, seafood

**R&A Atagi Produce**  
Vegetables, onions

**R&G Potato**  
Vegetables, potatoes

**Rebecca Irene Fisheries**  
Frozen, seafood

**Regal Fruit**  
Fruit, pears

**Rice Company**  
Staples, rice

**Riceland Foods**  
Staples, rice

**Rio Bravo Tomato**  
Packaged & Canned Food

**Rigby Produce**  
Vegetables, potatoes

**Riviana Foods**  
Staples, rice

**Rogers Potatoes**  
Vegetables, potatoes

**Russet Valley Marketing**  
Vegetables, potatoes

**SK Foods**  
Packaged & Canned Food

## Index of Shippers continued

**Lehr/Swason**  
Vegetables, potatoes

**Leprino Foods**  
Other, dairy products

**LiDestri Foods**  
Packaged & Canned Food

**LoBoe Brothers**  
Fruit, citrus

**Los Gatos Tomatoes**  
Packaged & Canned Food

**Louis Dreyfus**  
Beverages, fruit juice

**Louis Dreyfus**  
Staples, rice

**Lunds Fisheries**  
Frozen, seafood

**Lynn Josephson Produce**  
Vegetables, onions

**Magi**  
Fruit, apples

**Magic Valley Produce**  
Vegetables, onions

**Marks International Seafood Brokers**  
Frozen, seafood

**Maritime Potato**  
Vegetables, potatoes

**Mat Pacific**  
Frozen, seafood

**Matson Fruit**  
Fruit, apples and pears

**Max Herbold**  
Vegetables, potatoes

**Mayflower Fruit**  
Fruit, citrus

**Mazzei-Franconi**  
Vegetables, potatoes

**McCain Foods**  
Frozen, fries

**Meow Mix**  
Other, pet food

**Mercer Ranch**  
Vegetables, carrots

**Michigan Turkey Producers**  
Frozen, poultry

**Mikami Brothers**  
Vegetables, potatoes

**Miller Brewing**  
Beverages, beer and wine

**Mirasco**  
Frozen, seafood

**Monterey Fish Company**  
Frozen, seafood

**Monson Fruit**  
Fruit, apples

**Morning Star Packing**  
Packaged & Canned Food

**Mountain Gold**  
Vegetables, potatoes

**Mountain High Potatoes**  
Vegetables, potatoes

**Mountaire Farms of Delmarva**  
Frozen, poultry

**MR Swanson**  
Vegetables, potatoes

**Murakami Produce**  
Vegetables, onions

**Musco Olive Products**  
Packaged & Canned Food

**Nature's Best Produce**  
Vegetables, potatoes

**Naumes Inc.**  
Fruit, pears

**Nautilus Seafoods**  
Frozen, seafood

**Navarrete Produce**  
Vegetables, onions

**Nebraska Beef**  
Frozen, meat

**Nestle Brands Food Service**  
Packaged & Canned Food

**Nestle Foods**  
Vegetables, potatoes

**Nestle Purina Pet Care**  
Pet Food

**NORPAC**  
Frozen, fries

**North Central Commodities**  
Staples, beans

**Northern Fruit**  
Fruit, apples

**Northern Ocean Marine**  
Frozen, seafood

**Northwest Perishables**  
Fruit, citrus

**Northwestern Ice and Cold**  
Fruit, apples

**Nuchief Sales**  
Fruit, apples

**O K Foods**  
Frozen, poultry

**O Hara Enterprises**  
Frozen, seafood

### Sail to Rail (Ports)

*Sail to Rail* offers customers cost effective and efficient transportation for international cargo. Working with steamship lines, warehouses and transloading services, CSX can offer you integrated solutions to provide seamless delivery from water to rail to your dock. So whether you're importing produce from Chile, coffee from Brazil or canned goods from Europe, we'll work with you to integrate rail into your import program. CSX serves more ports than any other railroad. For a complete list of ports we serve, visit us at [www.csx.com](http://www.csx.com).

### ShipCSX (e-Tracking)

*ShipCSX* is an interactive online tool designed to simplify our customers' rail experience. Using *ShipCSX*, customers can obtain prices, order cards, track shipments and more. And it's all available through our CSX website.

### Total Solutions (Multi-modal)

CSX offers customers a total solution option that combines rail, warehouse and trucking into one, complete transportation package. We'll begin by looking at your current transportation mix and then we'll work with you on the best way to integrate rail into your existing supply chain, using the right combination of modes that maximizes your savings.

### Wine Connection (Expedited service)

*Wine Connection* is an innovative service from CSX, Union Pacific and the Hub Group that provides the latest in insulated equipment to move wine from the West Coast to the East Coast. We can even consolidate loads of different wineries, allowing even the smallest shipper to realize rail savings.

### Zero Defect Management (Customer start-up)

*ZDM* helps ensure that customers receive consistent, reliable service from the moment a shipment is tendered until the bill is paid. This is achieved via a detailed process that monitors more than 20 service elements affecting rail performance and reliability.

## Warehouses

CSX serves over 300 food-grade warehouses around the country, allowing even non-rail served customers to enjoy the benefits of rail. These are warehouses that know rail, from unloading a boxcar to cross-docking product to a truck, and who will work with you to integrate rail into your supply chain.

### Extended Reach

CSX-served warehouses are located in every major metropolitan market in the United States. These partnerships not only extend our reach, but provide door-to-door delivery to customers not served by rail.

### Customized Services

CSX-served warehouses can offer you just the services you need. Whether it's cross docking, storage, load consolidation, local pickup and delivery or something else, our warehouse partners will work with you to develop the right mix of services for your situation.

### Total Solution

CSX can bundle warehousing, trucking and rail into one, total logistical solution for you. And most of the time, we can even do it in one bill. It's our way of offering you a complete and total logistical solutions package.

### Complete List

For a complete list of CSX-served warehouses including their capabilities, addresses and phone numbers, visit our websites at [www.csx.com](http://www.csx.com) or [www.transflo.net](http://www.transflo.net) or call us at 866-TRANSFLO.

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**Holiday Packing**  
Vegetables, onions

**Holtzinger Fruit**  
Fruit, apples

**Hoopeston Foods**  
Packaged & Canned Food

**Horizon Marketing**  
Fruit, citrus

**Howard Taylor and Sons**  
Vegetables, potatoes

**Hy Minanmi & Sons**  
Vegetables, broccoli

**I&I Farms**  
Vegetables, onions

**IBP Inc.**  
Frozen, meat

**Iceland Seafoods**  
Frozen, seafood

**Icicle Seafoods**  
Frozen, seafood

**Ida-Fresh**  
Vegetables, potatoes

**Idahoan Fresh**  
Vegetables, potatoes

**Idaho Gem**  
Vegetables, potatoes

**Idaho Potato Packers**  
Vegetables, potatoes

**Idaho Select**  
Vegetables, potatoes

**Independent Food Processors**  
Fruit, apples

**Inland Fruit Produce**  
Fruit, apples

**Inland Joseph Fruit**  
Fruit, apples

**Ingomar Packing Company**  
Packaged & Canned Food

**Integra Foods International**  
Frozen, seafood

**International Marine**  
Frozen, seafood

**Iowa Packing**  
Frozen, meat

**Iquique US**  
Frozen, seafood

**J.C. Watson**  
Vegetables, onions

**Jack Frost Fruit**  
Fruit, apples and pears

**Jack Lambersky Poultry**  
Frozen, poultry

**Jamieson Produce**  
Vegetables, onions

**Jana Brands**  
Frozen, seafood

**Janiceck Produce**  
Vegetables, onions

**Janss Farms**  
Vegetable, onions

**Jenks Brothers**  
Fruit, apples

**Johnston Farms**  
Vegetables, potatoes

**KBC Trading**  
Staples, beans

**Kelley Bean**  
Staples, beans

**Kern Ridge Growers**  
Vegetables, carrots

**King Pak Farms**  
Vegetables, potatoes

**Kingston Produce**  
Vegetables, potatoes

**Kirschenman Farms**  
Vegetables, potatoes

**Kirschenman Farms**  
Fruit, citrus

**Knouse Foods Corporation**  
Packaged & Canned Food

**Koch Foods**  
Vegetables, poultry

**Konoike Pacific Tacoma**  
Frozen, seafood

**Kraft Foods**  
Other, dairy products

**Kundert Brothers**  
Vegetables, potatoes

**L&M Companies**  
Fruit, apples

**Lamb Weston**  
Frozen, fries

**Lambert Produce**  
Vegetables, potatoes

**Lakeside Packing Co.**  
Packaged & Canned Food

**Larsen Farms**  
Vegetables, potatoes

**Larsen Fruit**  
Fruit, apples

**Legend Produce**  
Fruit, melons



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**Dovex Packing Company**  
Fruit, apples and pears

**Driscoll Potatoes**  
Vegetables, potatoes

**Duffin Potato**  
Vegetables, potatoes

**Eagle Family Foods**  
Packaged & Canned Food

**East Coast Olive Oil Corp.**  
Other, condiments

**Eastern Oregon Produce**  
Vegetables, onions

**Eastern Poultry Distributors**  
Frozen, poultry

**Ellsworth Produce**  
Vegetables, potatoes

**Escalon Premier Brands**  
Packaged & Canned Food

**Evans Fruit Company**  
Fruit, apples

**Farm Gate**  
Vegetables, onions

**Farmers Rice Coop**  
Staples, rice

**Farmland Foods**  
Frozen, meat

**Federal Beef Processors**  
Frozen, meat

**Feltham Growers**  
Vegetables, onions

**Fiesta Farms**  
Vegetables, onions

**Florida's Natural**  
Beverages, fruit juice

**Fort Boise Produce**  
Vegetables, onions

**Franzia Brothers Winery**  
Beverages, beer and wine

**Fresh Pak Sales**  
Vegetables, potatoes

**Fresh Pak Sales**  
Fruit, apples

**Gallo Wine**  
Beverages, beer and wine

**General Mills**  
Packaged & Canned Food

**Gerber Products**  
Packaged & Canned Food

**Giba Farms**  
Vegetables, onions

**Giumarra Farms**  
Vegetables, potatoes

**Glacier Fish**  
Frozen, seafood

**Global Seafoods North America**  
Frozen, seafood

**Gold Digger Apples**  
Fruit, apples and pears

**Gold Dust Potato**  
Vegetables, potatoes

**Gold Kist**  
Frozen, meat & poultry

**Gold Ribbon Potato**  
Vegetables, potatoes

**Golden Cat**  
Other, household goods

**GPOD Idaho**  
Vegetables, potatoes

**Grimmway Farms**  
Vegetables, carrots

**Grimmway Farms**  
Fruit, citrus

**Gulf Rice Arkansas**  
Staples, rice

**Half Moon Fruit & Produce**  
Fruit, melons

**Hanover Foods**  
Packaged & Canned Food

**Hansen Fruit Cold Storage**  
Fruit, apples

**Harvest Fresh Produce**  
Fruit, apples

**Haun Onion**  
Vegetables, onions

**Heinz**  
Frozen, fries

**Heinz USA**  
Packaged & Canned Food

**Henningsen Cold Storage**  
Fruit, apples

**Henry Ankeny**  
Vegetables, onions

**Heritage Bean**  
Vegetables, beans

**Higby**  
Vegetables, potatoes

**High Country Potato**  
Vegetables, potatoes

**Highland Light Seafood**  
Frozen, seafood

**High Up Growers**  
Fruit, pears

## CSX: Food Shippers

CSX works with hundreds of different shippers to move food products around the country. On the pages that follow, you will find a listing of these shippers broken out by the products they move. These are shippers who use rail today and whom you can work with to get your product moving by rail to lower your transportation costs.

When shipping by rail, it's important to know about railcars and how much product can fit onto one. That's why we've included here the equipment used to transport each product and the truck-to-rail ratio, the ratio of how many trucks can fit onto a railcar when moving a particular product. We've also included more detailed information about rail equipment in the back of this directory. Use this information to help you determine your cost savings when looking at rail prices.

If you don't see a particular shipper, don't worry, we serve many more food shippers via our Intermodal services. So just give us a call at **800-528-5222** and we'll work with both you and your shipper to integrate rail into your transportation mix and save you money.



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<b>Borton &amp; Sons</b> Fruit, apples	<b>Century 21 Produce</b> Vegetables, potatoes	<b>Corona (Over the Line)</b> Beverages, beer and wine
<b>Bowman Produce</b> Vegetables, onions	<b>Champion Produce</b> Vegetables, onions	<b>Costar Bean</b> Staples, beans
<b>Brewster Heights Packing</b> Fruit, apples	<b>Chicago Sweeteners</b> Packaged & Canned Food	<b>Crane &amp; Crane</b> Fruit, apples
<b>Broet Je Orchards</b> Fruit, apples	<b>Chief Wenatchee</b> Fruit, apples and pears	<b>Cream of the Crop</b> Vegetables, carrots
<b>Brown Earl &amp; Sons</b> Fruit, apples	<b>Chiquita Processed Foods</b> Packaged & Canned Food	<b>Crofts'</b> Vegetables, potatoes
<b>Bud Rich Potato</b> Vegetables, potatoes	<b>Christiansen Produce</b> Vegetables, potatoes	<b>Custom Apple Packers</b> Fruit, apples
<b>Bush Beans</b> Packaged & Canned Food	<b>Circle Valley Produce</b> Vegetables, potatoes	<b>Dairy America</b> Other, dairy products
<b>Cal-arvin Farms</b> Vegetables, potatoes	<b>Clorox</b> Household goods	<b>Dalmore Products</b> Frozen, seafood
<b>California Citrus</b> Fruit, citrus	<b>Columbia Farms</b> Frozen, poultry	<b>Del Monte Foods</b> Packaged & Canned Food
<b>California Fruit &amp; Tomato</b> Packaged & Canned Food	<b>Colusa County Canning Corp.</b> Packaged & Canned Food	<b>Del Monte Foods</b> Fruit, citrus
<b>Calore Produce</b> Vegetables, potatoes	<b>ConAgra's Grocery Products</b> Packaged & Canned Food	<b>Delta Packing</b> Fruit, pears
<b>Campbell Soup</b> Packaged & Canned Food	<b>ConAgra Beef</b> Frozen, meat	<b>Diageo/Guinness</b> Beverages, beer and wine
<b>Cantisano Foods</b> Packaged & Canned Food	<b>ConAgra Poultry</b> Frozen, poultry	<b>Diamond Fruit Growers</b> Fruit, pears
<b>Cape Horn Fisheries</b> Frozen, seafood	<b>Congdon Warehouse</b> Fruit, apples	<b>DM Camp &amp; Sons</b> Vegetables, potatoes
<b>Carriage House</b> Packaged & Canned Food	<b>Continental Sales</b> Frozen, vegetables	<b>DNHS Seafood USA</b> Frozen, seafood
<b>Cashmere Fruit Exchange</b> Fruit, apples	<b>Cooperative Mills</b> Staples, beans	<b>Dole Northwest</b> Fruit, apples
<b>Castleberry Foods</b> Packaged & Canned Food	<b>Coors Brewing Company</b> Beverages, beer and wine	<b>Domex Marketing</b> Fruit, apples

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# CSX Food Shippers: Beverages

## Beer and Wine

### Equipment

50' boxcar (single stack)  
50' boxcar (double stack)  
60' boxcar (single stack)  
60' boxcar (double stack)

Anheuser Busch  
Coors Brewing Company  
Corona (Over the Line)  
Diageo/Guinness

### Truck-to-rail ratio

2.2 trucks to 1 railcar  
3 trucks to 1 railcar  
2.6 trucks to 1 railcar  
3.3 trucks to 1 railcar

Franzia Brothers Winery  
Gallo Wine  
Miller Brewing  
Pernod Ricard

Many other wineries move product on CSX using our Wine Connection program. Just call us to find out which ones.

## Fruit Juice

### Equipment

50' refrigerated boxcar (single stack)  
64' refrigerated boxcar (single stack)  
72' refrigerated boxcar (single stack)

Florida's Natural  
Louis Dreyfus  
Vitality/Pasco Beverages  
Tropicana

### Truck-to-rail ratio

1.75 trucks to 1 railcar  
2.35 trucks to 1 railcar  
2.64 trucks to 1 railcar



## CSX Rail Equipment

### 50' Boxcar

Boxcars are used for loads that must be protected from the weather. Boxcars can be equipped with load cushioning underframes or rigid underframes. Standard boxcars carry from 70 to 100 tons. CSX standard boxcars come with single sliding or plug doors. Some are equipped with bulkhead load devices.

### 60' Boxcar

These cars are similar to a 50' standard boxcar but longer in length. All CSX 60' cars have cushioned underframes. The CSX-owned cars have either a plug or a sliding single door.

### Insulated Boxcar

Insulated boxcars are used to carry products requiring protection from temperature extremes. These cars have the equivalent of at least 3-inch insulation on the sides and 3½ inches on the roof and floor. They do not have a cooling system. However, with plug doors and load-restraining devices, these cars can maintain the temperature of many food products within satisfactory limits throughout an extended trip without the expense of mechanical temperature control.

### Mechanical Refrigerator Car

Reefers are capable of maintaining temperatures required by various fresh and frozen products. They are equipped with a diesel-powered cooling unit that can last for as long as two weeks of unattended operations. Most are also equipped with cushioning and load-restraining devices. The newest units feature fresh air exchange, satellite interface, data logging system and Carrier Premium Ultima refrigeration units. They range in size from 50', the most common size, all the way up to 72'. CSX does not own any reefer and instead uses other carriers', like the UP and BNSF, reefers to move perishable products.



## CSX Food Shippers: Packaged & Canned Food

**Equipment**

50' boxcars

- Allen Canning
- Beechnut Nutrition Corporation
- Bell Carter
- Berkshire Dairy
- Birds Eye Foods
- Bush Beans
- California Fruit and Tomato
- Campbell Soup
- Cantisano Foods
- Carriage House
- Castleberry Foods
- Chicago Sweeteners
- Chiquita Processed Foods
- Colusa County Canning Corporation
- ConAgra's Grocery Products
- Del Monte Foods
- Eagle Family Foods
- Escalon Premier Brands
- General Mills
- Gerber Products
- Hanover Foods
- Heinz USA
- Hoopeston Foods

**Truck-to-rail ratio**

2.5 to 3 trucks to every railcar

- Ingomar Packing Company
- Knouse Food Corporation
- Lakeside Packing Co.
- LiDestri Foods
- Los Gatos Tomatoes
- Morning Star Packing
- Musco Olive Products
- Nestle Brands Food Service
- Pacific Coast Producers
- Paradise Tomatoes
- Procter & Gamble
- Rio Bravo Tomato
- SK Foods
- San Benito Foods
- Seneca Foods Corp.
- Signature Fruit
- Small Planet Foods
- Snokist Growers
- Stanislaus Foods
- Star Kist Foods
- Truitt Brothers
- Unilever/Best Foods



## CSX Food Shippers: **Other**

### Condiments

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East Coast Olive Oil Corp.

### Dairy

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Berkshire Dairy  
Dairy America

Kraft Foods  
Leprino Foods

### Household Goods

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Clorox  
Golden Cat

Oil-Dri  
Procter & Gamble

### Pet Food Suppliers

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Meow Mix  
Nestle Purina Pet Care



## CSX Food Shippers: Staples

### Beans

**Equipment**  
50' boxcar  
60' boxcar

**Truck-to-rail ratio**  
3 trucks to 1 railcar  
4 trucks to 1 railcar

#### Michigan

ADM Edible Beans  
Cooperative Mills  
Costar Bean

Heritage Bean  
KBC Trading  
Star of the West Milling

#### Nebraska

Kelley Bean  
Trinidad Benham

#### North Dakota

Archer Daniels  
KBC Trading

Kelley Bean  
North Central Commodities

### Rice

**Equipment**  
50' boxcar  
60' boxcar

**Truck-to-rail ratio**  
3 trucks to 1 railcar  
4 trucks to 1 railcar

#### Arkansas

Producers Rice Mill  
Riceland Foods

#### California

America Rice  
Farmers Rice Coop

Pacific International Rice  
The Rice Company

#### Mississippi

Producers Rice Mill

#### Missouri

Louis Dreyfus  
Riceland Foods

#### Texas

American Rice  
Gulf Rice Arkansas

Riviana Foods

## CSX Food Shippers: Frozen Food

### Meat

**Equipment**  
50' refrigerated boxcars

**Truck-to-rail ratio**  
Depends on product shipped

ConAgra Beef  
Farmland Foods  
Federal Beef Processors  
Gold Kist  
IBP Inc.  
Iowa Packing

Nebraska Beef  
Peck Meat Packing  
Simplot  
Smithfield Packing  
TRI Meat  
Wayne Farms

### Poultry

**Equipment**  
50' refrigerated boxcars

**Truck-to-rail ratio**  
Depends on product shipped

AJC International  
Amicks Chicken Broiler Farm  
Columbia Farms  
ConAgra Poultry  
Eastern Poultry Distributors  
Gold Kist  
Jack Lambersky Poultry  
Koch Foods  
Michigan Turkey Producers

Mountaire Farms of Delmarva  
O K Foods  
Perdue Farms  
Peterson Farms  
Pilgrims Pride  
Simmons Foods  
Sylvest Farms  
Tyson Foods  
Wayne Farms

### Seafood

**Equipment**  
50' refrigerated boxcars

**Truck-to-rail ratio**  
Depends on product shipped

Alaskan Leader Fisheries  
American Seafood  
Arctic Fishing  
Arctic Fjord  
Arctic Soul Seafood

Arctic Storm  
Bandon Pacific  
Cape Horn Fisheries  
Dalmore Products  
DNHS Seafood USA

## CSX Food Shippers: Frozen Food

### Seafood continued

Glacier Fish	Pacific Sales
Global Seafoods North America	Pacific Shrimp
Highland Light Seafood	Peter Pan Seafood
Iceland Seafoods	Quality Pack Specialty Food
Icicle Seafoods	Rebecca Irene Fisheries
Integra Foods International	Seafreeze
International Marine	Shore Trading
Iquique U S	Slade Gorton
Jana Brands	Starboard
Konoike Pacific Tacoma	Sun Coast Calamari
Lunds Fisheries	Supreme Alaska Seafoods
Marks International Seafood Brokers	Talbots
Mat Pacific	Tatoosh Seafoods
Mirasco	Tradex Foods
Monterey Fish Company	Tri State Seafoods
Nautilus Seafoods	Trident Seafoods
Northern Ocean Marine	Unisea
O Hara Enterprises	Western Pioneer
Ocean Beauty Seafood	Yardarm Knot Fisheries
Ocean Trawl	
Pacific Coast Seafood	
Pacific Marketing Group	

### French Fries

#### Equipment

50' refrigerated boxcars  
64' refrigerated boxcars  
72' refrigerated boxcars

#### Shipper

Heinz  
Lamb Weston  
McCain Foods  
NORPAC  
Simplot  
Twin City Foods

#### Truck-to-rail ratio

2 trucks to 1 railcar  
3 trucks to 1 railcar  
3.5 trucks to 1 railcar

#### Location

Oregon  
Idaho, Oregon, Washington  
Idaho, Manitoba, Oregon, Washington  
Oregon  
Idaho, Manitoba, Washington  
Washington

## CSX Food Shippers: Vegetables

### Potatoes continued

#### California

Baker Produce	Johnston Farms
Barbar's Select	King Pak Farms
Basin Produce	Kirschenman Farms
Bidart Brothers	Kundert Brothers
Cal-arvin Farms	Lehr/Swanson
Calore Produce	Mazzei-Franconi
DM Camp & Sons	MR Swanson
Giumarra Farms	Progressive Farms
Gold Ribbon Potato	Vignolo Farms
Higby	

#### Oregon

Blue Mountain Growers	Oregon Potato
Blue Ribbon Sales	Pacific Potato Growers
Bud Rich Potato	Rogers Potatoes
Gold Dust Potato	South Basin Packing
Maritime Potato	Walchli Potato
Mikami Brothers	

#### Washington

Amerifresh	Fresh Pak Sales
Andrus & Roberts Produce	Nestle Foods
Baker Produce	Pacific Produce
Century 21 Produce	Skone Conners



## CSX Food Shippers: Vegetables

### Onions continued

#### Oregon

Allendale Produce	Murakami Produce
R&A Atagi Produce	Navarrete Produce
Baker Packing	Ontario Produce
Bel Air Farms	Oregon Trail Produce
Eastern Oregon Produce	Snake River Produce
Fiesta Farms	Standage Farms
Fort Boise Produce	Thos. Iseri Produce
Jamieson Produce	Valley Packers

#### Potatoes

<b>Equipment</b>	<b>Truck-to-rail ratio</b>
50' refrigerated boxcars	3 trucks to 1 railcar

#### Idaho

Arkoosh Produce	Magic Valley Produce
Arrowhead Potato Co.	Max Herbold
Ball Brothers	Mountain Gold
Bench Mark Potato	Mountain High Potatoes
B.M. Tibbits	Nature's Best Produce
Christiansen Produce	P&I Produce
Circle Valley Produce	Pleasant Valley Potato
Crofts'	R&G Potato
Driscoll Potatoes	Rigby Produce
Duffin Potato	Russet Valley Marketing
Ellsworth Produce	Silver Creek Produce
GPOD Idaho	Simplot
High Country Potato	Snake River Plains
Howard Taylor and Sons	Sun-Glo of Idaho
Ida-Fresh	Sunspiced
Idahoan Fresh	Sun Valley
Idaho Gem	Taylor Produce
Idaho Potato Packers	Tepee Potato
Idaho Select	Ucon Produce
Kingston Produce	Wada Farms Potatoes
Lambert Produce	Walters Produce
Larsen Farms	

## CSX Food Shippers: Frozen Food

### Vegetables

<b>Equipment</b>	<b>Truck-to-rail ratio</b>
50' refrigerated boxcars	Depends on product shipped
Apio	Stokely USA
Birds Eye Foods	Tri-Cities Produce
Boardman Foods	Value Frozen Foods
Continental Sales	Watts Brothers Frozen Foods
Patterson Frozen Foods	Wawona Frozen Foods
Produce Country Sales	Welch Foods
Smith Frozen Foods	Western Pacific Produce
Stahlbush Island Farms	



# CSX Food Shippers: Vegetables

<b>Broccoli</b>	
<b>Equipment</b> 50' refrigerated boxcars	<b>Truck-to-rail ratio</b> 1.4 trucks to 1 railcar
<b>California</b>	
Amex Produce Apio	Hy Minanmi & Sons Pappas & Co.
<b>Carrots</b>	
<b>Equipment</b> 50' refrigerated boxcars	<b>Truck-to-rail ratio</b> 3 trucks to 1 railcar
<b>California</b>	
Bolthouse Farms Cream of the Crop Grimmway Farms	Kern Ridge Growers Mercer Ranch Peter Rabbit Farms
<b>Onions</b>	
<b>Equipment</b> 50' refrigerated boxcars	<b>Truck-to-rail ratio</b> 3 trucks to 1 railcar
<b>California</b>	
Farm Gate Giba farms I&I farms	Pappas & Co. West Coast Vegetable
<b>Idaho</b>	
Appleton Produce Boise River Back Bowman Produce Champion Produce Feltham Growers Haun Onion Henry Ankeny Holiday Packing	J.C. Watson Janiceck Produce Janss Farms Lynn Joesehpson Produce P&I Produce Partners Produce Weiser River Packing





## CSX Food Shippers: Fruit

### Apples

**Equipment**  
50' refrigerated boxcars  
72' refrigerated boxcars

**Truck-to-rail ratio**  
2 trucks to 1 railcar  
3 trucks to 1 railcar

#### Washington

Andrus & Roberts Produce  
Apple Country  
Auvil Fruit Company  
Blue Mountain Growers  
Blue Star Growers  
Borton & Sons  
Brewster Heights Packing  
Broet Je Orchards  
Brown Earl & Sons  
Cashmere Fruit Exchange  
Chief Wenatchee  
Congdon Warehouse  
Crane & Crane  
Custom Apple Packers  
Dole Northwest  
Domex Marketing Co.  
Dovex Packing Company  
Evans Fruit Company  
Fresh Pak Sales  
Gold Digger Apples  
Hansen Fruit Cold Storage  
Harvest Fresh Produce  
Henningesen Cold Storage  
Holtzinger Fruit

Independent Food Processors  
Inland Fruit Produce  
Inland Joseph Fruit  
Jack Frost Fruit  
Jenks Brothers  
L&M Companies  
Larson Fruit  
Magi Inc.  
Matson Fruit Co.  
Monson Fruit Co.  
Northern Fruit  
Northwestern Ice & Cold  
Nuchief Sales  
Oneonta Trading  
Price Cold Storage  
Pride Packing  
Sage Marketing  
Snokist Growers  
Stemilt Growers  
Taplett R F Fruit  
Trout  
Underwood Fruit & Produce  
Washington Fruit & Produce  
Zirkle Fruit

#### Oregon

Blue Mountain Growers  
Brown Earl & Sons



## CSX Food Shippers: Fruit

### Citrus

**Equipment**  
50' refrigerated boxcars

**Truck-to-rail ratio**  
2 trucks to 1 railcar

#### California

Amigo Packing  
California Citrus  
Del Monte Foods  
Grimmway Farms  
Horizon Marketing  
LoBoe Brothers  
Kirschenman Farms  
Mayflower Fruit  
Northwest Perishables

Scully Packing Company  
Sequoia Orange  
Sun Pacific  
Sunkist Growers  
Suntreat Packing  
Venida  
Western Pacific Produce  
Wileman Brothers

### Pears

**Equipment**  
50' refrigerated boxcars

**Truck-to-rail ratio**  
1.5 trucks to 1 railcar

#### California

All State Packers  
Associated Fruit

Delta Packing  
Scully Packing Company

#### Oregon

Associated Fruit  
Diamond Fruit Growers  
Naumes Inc.

Southern Oregon Sales  
Stadelman Fruit  
Wells Orchards Packing

#### Washington

Auvil Fruit Company  
Blue Star Growers  
Chief Wenatchee  
Dovex Packing Company  
Gold Digger Apples  
High Up Growers  
Jack Frost Fruit

Matson Fruit  
Pride Packing  
Regal Fruit  
Snokist Growers  
Stemilt Growers  
Trout  
Underwood Fruit and Produce

## CSX Food Shippers: Fruit

### Melons

**Equipment**  
50' refrigerated boxcars

**Truck-to-rail ratio**  
2 trucks to 1 railcar

#### California

ATB Packing  
Half Moon Fruit & Produce  
Legend Produce  
Pappas and Co.

Perez Packing  
Turlock Fruit  
Westside Produce